Millions of Yen

|  | As of<br>March 31,2011 | As of<br>March 31,2012 |
|--|------------------------|------------------------|
| Assets                                 |                        |                        |
| Current assets                         | 111, 212               | 136, 792               |
| Cash and deposits                      | 33, 040                | 45, 136                |
| Notes and accounts receivable-trade    | 67, 599                | 79, 475                |
| Lease investment assets                | 1,696                  | 1, 922                 |
| Inventories                            | 5, 799                 | 6, 491                 |
| Deferred tax assets                    | 2,778                  | 2, 591                 |
| Other                                  | 3, 668                 | 4, 900                 |
| Allowance for doubtful accounts        | △3, 370                | $\triangle 3,724$      |
| Noncurrent assets                      | 36, 364                | 40, 783                |
| Property, plant and equipment          | 25, 269                | 29, 614                |
| Buildings and Structures, net          | 8, 909                 | 9, 452                 |
| Machinery, equipment and Vehicles, net | 4, 683                 | 4, 269                 |
| Tools, furniture and fixtures, net     | 2, 412                 | 2, 365                 |
| Land                                   | 9, 142                 | 11, 848                |
| Other, net                             | 121                    | 1, 679                 |
| Intangible fixed assets                | 1, 465                 | 1, 468                 |
| Goodwill                               | 676                    | 545                    |
| Other                                  | 789                    | 923                    |
| Investments and other assets           | 9, 629                 | 9, 700                 |
| Investment securities                  | 4, 900                 | 5, 110                 |
| Deferred tax assets                    | 657                    | 471                    |
| Other                                  | 4, 697                 | 4, 380                 |
| Allowance for doubtful accounts        | △627                   | △262                   |
| Total assets                           | 147, 577               | 177, 576               |

|   | As of<br>March 31,2011 | As of<br>March 31,2012 |
|---|------------------------|------------------------|
| Liabilities   |                        |                        |
| Current liabilities                                   | 70, 491                | 93, 954                |
| Notes and accounts payable                            | 51, 926                | 73, 132                |
| Short-term loans payable                              | 5, 451                 | 4, 663                 |
| Income taxes payable                                  | 2, 174                 | 2, 847                 |
| Provison for bonuses                                  | 1,838                  | 1, 991                 |
| Other   | 9, 099                 | 11, 318                |
| Non-current liabilities                               | 8, 854                 | 8, 855                 |
| Long-term loans payable                               | 5, 730                 | 5, 256                 |
| Provison for retirement benefits                      | 1, 168                 | 1, 246                 |
| Provision for directors' retirement benefits          | 776                    | 819                    |
| Provision for loss on business liquidation            | 602                    | 677                    |
| 0ther   | 576                    | 855                    |
| Total liabilities                                     | 79, 345                | 102, 809               |
| Net assets  |                        |                        |
| Shareholders' equity                                  | 60, 984                | 66, 852                |
| Capital stock   | 5, 008                 | 5, 008                 |
| Capital surplus                                       | 5, 636                 | 5, 636                 |
| Retained earnings                                     | 51, 957                | 57, 826                |
| Treasury stock  | △1, 618                | △1, 618                |
| Valuation and translation adjustments                 | 23                     | 53                     |
| Valuation difference on available-for-sale securities | 23                     | 53                     |
| Minority interests                                    | 7, 223                 | 7, 861                 |
| Total net assets                                      | 68, 231                | 74, 767                |
| Total liabilities and net assets                      | 147, 577               | 177, 576               |

Millions of Yen

|  | April 1,2010        | April 1,2011        |
|--|---------------------|---------------------|
|  | to<br>March 31,2011 | to<br>March 31,2012 |
| Sales  | 364, 142            | 403, 336            |
| Cost of sales  | 330, 464            | 367, 292            |
| Gross profit   | 33, 677             | 36, 043             |
| Selling, general and admistrative expenses             | 23, 854             | 24, 618             |
| Operating income                                       | 9, 822              | 11, 425             |
| Non-operating income                                   | 1, 073              | 1, 438              |
| Interest and dividend income                           | 128                 | 124                 |
| Equity in earnings of affiliates                       | 115                 | 180                 |
| Other  | 828                 | 1, 134              |
| Non-operating expenses                                 | 499                 | 608                 |
| Interest expenses                                      | 110                 | 106                 |
| Other  | 388                 | 501                 |
| Ordinary income  | 10, 397             | 12, 255             |
| Extraordinary income                                   | 568                 | 91                  |
| Gain on sales of noncurrent assets                     | 100                 | 61                  |
| Reversal of provision for loss on business liquidation | 200                 | _                   |
| Other  | 267                 | 30                  |
| Extraordinary loss                                     | 1, 393              | 226                 |
| Loss on sales and retirement of noncurrent assets      | 557                 | 48                  |
| Loss on sales of investment securities                 | 105                 | 12                  |
| Other  | 730                 | 166                 |
| Income befor income taxes and minority interests       | 9, 572              | 12, 120             |
| Income taxes - current                                 | 4, 023              | 4, 488              |
| Income taxes - deferred                                | 120                 | 509                 |
| Minority interests in income                           | 499                 | 724                 |
| Net income   | 4, 929              | 6, 399              |